

Soaring to New Heights



GTL's 2009 Sales Convention at The Resort at Pelican Hill

www.pelicanhill.com

MGA & GA STANDINGS

as of 12/16/08

MANAGING GENERAL AGENCY

***Top 15 MGA's Qualify**

Must have a minimum of 400,000 points

NAME	POINTS
1). PLATINUM	4,170,581.03
2). OKLAHOMA INSURANCE ADVISORS	776,209.61
3). GOLDENCARE	424,720.72
4). PREMIER SENIOR MARKETING INC	275,006.84
5). SENIOR BENEFIT SVCS INC	206,010.31
6). UNIVERSAL BENEFITS	183,976.12
7). LIFE PROTECTION INS MARKETING INC	170,043.17
8). WESTERN MARKETING ASSOC CORP	58,850.78
9). TITUS INSURANCE SERVICES INC	39,352.76
10). SENIOR DISCOUNT BENEFITS GROUP	36,202.08
11). AMERICAN AFFINITY GROUP	36,088.60
12). INSURANCE SERVICES LLC	35,438.70
13). ROSENTHAL FINANCIAL SERVICES	35,015.20
14). BROKERS RESOURCE INC	32,051.28
15). PEOPLES PROTECTION GROUP	28,480.12
16). HEALTHCO AGENCY LLC	26,750.53
17). SAS ID	21,837.02
18). PINNACLE FIN'L SVCS	20,436.60
19). CORNERSTONE SENIOR SVCS LLC	18,343.70
20). STONE HILL NATIONAL	16,006.26
21). MEDICARE SUPPLEMENT INS SERVICE	13,770.24
22). FRANK REISINGER	13,767.50
23). NAVISTAR GROUP MARKETING LLC	12,888.00
24). SOUTHERN INSURANCE SERVICES	12,198.30
25). DONALD SEPULVEDA	12,189.75

GENERAL AGENCY

***Top 10 General Agencies Qualify**

Must have a minimum of 250,000 points

NAME	POINTS
1). V. KLESZCZ	626,662.65
2). TERRY EICHORST	54,540.20
3). CUTLER & ASSOCIATES INC	53,116.55
4). INSURANCE MARKETING GROUP INC	46,710.74
5). MICHAEL ROTH	35,576.20
6). MELVIN COLLINS	32,276.45
7). DEL & ASSOCIATES LLC	32,051.28
8). EASTERN SEABOARD INC	28,480.12
9). LUCAS VANDENBERG	28,018.10
10). FINANCIAL CONCEPTS OF AMERICA, INC.	20,857.44
11). ATLANTIC STATES UNITED BROKERAGE	20,312.43
12). GNL INSURANCE MARKETING INC	17,076.00
13). R SCOTT NATIONAL INC	15,560.76
14). LIFE PROTECTION INS MARKETING INC	15,299.28
15). QUALITY FIRST INSURANCE AGENCY	14,546.16

Writing Agent "On Track Qualifiers" Listed on Back

*All qualifiers must meet minimum placement and persistency levels to qualify. Qualification and status updates will be provided on a monthly basis.



If you have questions, concerns or comments, contact
Guarantee Trust Life Insurance at (800) 323-6907.

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WRITING AGENT STANDINGS

as of 12/16/08

WRITING AGENT

**Must have a minimum of 100,000 points*

<i>NAME</i>	<i>POINTS</i>
1). T. JAMES	65,418.15
2). W. HORNE	54,884.40
3). R. RHODES	45,448.26
4). D. LEWIS	32,051.28
5). A. RAHIM	31,381.55
6). A. AREVYAN	29,034.52
7). K. SCALES	25,758.65
8). R. BATT	24,271.05
9). A. TARAKCHIAN	24,216.96
10). M. KAY	22,283.75

WRITING AGENT RUNNER'S UP

11). J. SHILING	20,857.44
12). P. EDWARDS	19,161.90
13). C. BURNS	18,919.20
14). A. GERIKOURIAN	17,337.04
15). G. EVERHART	17,091.72
16). A. WHITE	16,642.17
17). R. GOFF	16,561.80
18). N. MORIELLO	15,601.59
19). D. RICHARDS	14,992.40
20). E. SIMONYAN	14,929.44
21). P. DOUGHERTY	14,928.48
22). G. HAMMONS	14,305.80
23). A. RAYMOND	13,845.50
24). D. MCLOON	13,718.49
25). J. GEORGE	13,677.33

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